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lan de Graaff

OREGON BULB FARMS

Box 512 · Gresham, Oregon

Phone: MOhawk 5-4498

Office Hours: (Monday through Friday) 8:30 A.M. to 4:30 P.M. Pacific Coast Time

DAFFODILS

1957

LILIES



DEALER PRICES

AND DISCOUNTS

1957

Wholesale Prices and Discounts . 1957

	This offer cancels all previous verbal, written or printed quotations.	PLEASE READ CAREFULLY
Introduction	We take pleasure in submitting herewith our wholesale prices retail prices will be found in our descriptive catalog of which a ditional retail copies are available at a price of forty cents pout a number of these retail catalogs to your customers then partity quotation. The books can be overprinted with your name a cial editions should reach us before April 1st.	copy accompanies this list. Ad- st-paid. Should you wish to send blease ask us for a special quan-
Minimum Order	To offset the ever rising cost of assembling and packing orders of small accounts, we must ask you to place orders of twenty -low that figure will be accepted and filled but will be automated	five dollars minimum. Orders be-
Retail Prices	The descriptive catalog is printed with retail prices at the requirement of the retail prices at the requirement of the retail but dealers. It was found, however, that often our catalogs would be nel or to customers not entitled to wholesale prices and we be mate retail price for each item we have overcome that difficu	siness or to dictate prices to our be open to unauthorized person- lieve that by giving an approxi-
Dealer's Discounts	It is obvious and customary in the trade that large orders, espection of cases of a variety, merit a better price than small orders. Withing to the firms that issue attractive catalogs and thus help our new items. Finally, many of our customers stock our bulbs in to serve other dealers and must therefore have some special prive have decided on a definite scale of discounts, as follows, and \$25.00 to \$100.00 will pay dealer's list price \$1,000.00 to \$2100.00 to \$200.00 to \$200.00 to \$200.00 to \$300.00	We also feel that we owe some- directly to promote the sale of a considerable quantities in order ice concessions. For these reasons I orders from 1,500.00 earn 15% discount.
	These discounts are for all combined purchases in the full tion to the usual 2% for cash payment within ten days from a	calendar year. They are in addi- date of invoice.
Mailing List	We are anxious to keep our mailing list as up-to-date as possi in advising us if anything is wrong with our addressing. Let us al copies of our confidential dealer's list or of our descriptive ca only to actual buyers and to those of our friends who have show ucts. We cannot continue to mail our offers to people who hav Lilies or Daffodils.	know, too, if you need addition- talog. Our next book will go out n a genuine interest in our prod-
Inspection and Claims	All shipments bear a Certificate of Inspection issued by our Or culture. It is distinctly understood that our customers must ass tomological requirements of their respective states. Complaint supplied cannot be entertained unless made immediately upon ty is given, express or implied, and we will not be in any way resing or forcing of any bulbs supplied by us.	sume all risk in regard to the en- ts and claims about the quality receipt of the bulbs. No warran-
Quotations	Prices are quoted subject to stocks being unsold upon receipt of not be considered. All orders are accepted subject to satisfactor ers are considered to agree with our terms. If at the time of she settled their previous year's accounts, or in the case of unknown sufficiently good references or in the case of unsatisfactory information to cancel any orders placed with us.	ory crops. By placing orders, buy- nipment purchasers have not yet wn customers that cannot supply
	THESE PRICES ARE WHOLESALE AND FO	

Terms and Conditions of Sale

	This offer cancels all previous verbal, written or printed quotations.	PLEASE READ CAREFULLY
Jerms	Our terms of sale are those customary in our trade; 2% discount for days from date of invoice; 30 days net. We sell f.o.b. our farms. Make OREGON BULB FARMS.	cash payment within 10 e all cheques payable to
Conditions	Our business is exclusively wholesale. No orders will be accepted from gaged in the seed and nursery trade. While we seldom fail to complete serve the right to omit any part of an order where unexpected or unay We do not substitute unless we are expressly instructed to do so. With a we reserve the right to substitute equal or better varieties in any collection shortage of any variety occurs. Where such a substitution is made the necessary, to show exact contents.	accepted orders, we re- oidable shortages occur. our Packaged Collections n, in case an unexpected
Delivery	All orders shipped at purchaser's expense and risk. We exercise every possour bulbs safely and to protect them against damage in transit. However guarantee to that effect. No extra charges are made for delivery to carrier, nor is any charge crates. Charges for freight, forwarding and delivery will be collected whe charges are net, not subject to any discount.	er, we cannot offer any
Books	THE NEW BOOK OF LILIES by Jan de Graaff Superbly illustrated in color, this book sums up more than twenty years their commercial production, their history and their future. Whether yo sell them to the public, this book is one you should have on your shelves paid. Retail price \$3.50 per copy.	u grow lilies yourself or
Delivered Prices and Carload Rates	All quotations are made on an f.o.b. our farms basis. We realize that som prefer a price that includes all delivery charges. We feel that it would calculate such "delivered" prices so that we receive the price we must be forwarding charges. Inevitably, there would be pressure on us to ship points. We guarantee carload rates on all early Daffodil orders and coload or pool truck rates to some major Eastern distribution points for L Daffodils can count on pool truck or carload rates to Los Angeles and Schamburg, Iowa; Chicago, Illinois; Dallas, Texas; Atlanta, Georgia; Was adelphia, Pennsylvania for early orders only.	be impossible for us to have for the bulbs, plus lighter bulbs to distant an also arrange for car- ilies. Our customers for an Francisco, California;
Guarantee	We guarantee all varieties to be true to name and description. While varieties to have all stock true to name and hold ourselves prepared to replestock that may prove untrue, it is mutually agreed between the purchase Farms that we shall not at any time be held responsible for a greater appurchase price of the stock.	ace, on proper proof, all ser and the Oregon Bulb
	THESE PRICES ARE WHOLESALE AND FOR THE PLEASE FILE THIS PRICE SHEET APART FROM	E TRADE ONLY. THE CATALOG.

Dealer's Prices · Daffodils · 1957 Crop

All prices are per hundred, unless otherwise noted, f.o.b. our farms, subject to prior sale.

TRUMPET DAFFODILS - DIVISION I			DOUBLE DAFFODILS - DIVISION 4	
Yellow Trumpet Daffodils - 1 a	DN 1	DN 2	DN 1 D	N 2
Aerolite, early	\$ 8.00	\$ 6.40	Albus plenus odoratus, extra late	6.00
Alasnam, early	8.00	6.40	Campernelle double, early	6.00
Ben Hur, mid-season		7.20	Cheerfulness, late 7.00	5.60
Dawson City, late	8.00	6.40	Daphne, late12.00	9.00
Diotima, early	15.00	12.00	Inglescombe, late 12.00	9.00
February Gold, extra early	9.00	7.20	Irene Copeland, early 7.00	5.60
King Alfred, mid-season	7.20	4.80		2.00 5.60
King Alfred, Jumbo Successor, mid-season	9.00	7.20	Royal Sovereign, mid-season 7.00 Texas, early 12.00	9.00
Unsurpassable, early	15.00	12.00	Twink, early 7.50	5.60
Chairpassable, carry	13.00	12.00		
Bicolor Daffodils - 1 b			TRIANDRUS HYBRIDS - DIVISION 5	
Halfa, early		12.00		6.00
Lovenest, mid-season		8.00	Silver Chimes, late (rounds only) 12.00	
Queen of the Bicolors, early	21.00	16.00		2.00
WI: T . D // III .			Thalia, early	6.00
White Trumpet Daffodils - 1 c	10.00	0.00	CYCLAMINEUS HYBRIDS - DIVISION 6	
Ada Finch, extra early Beersheba, mid-season	10.00	8.00	Beryl, early 9.00	7.20
Mrs. E. H. Krelage, mid-season		12.00 7.20		7.20
Mrs. R. O. Backhouse, late	12.00	9.00	2 obtained only child carry	7.20
Mount Hood, mid-season		15.00	JONQUILLA HYBRIDS - DIVISION 7	
Roxane, mid-season		9.00		
				6.00
LARGE-CUPPED DAFFODILS - DIV	ISION 2			6.00 4.00
C 1:				5.60
Carbineer, early	8.00	6.40		3.00
Carlton, mid-season Damson, early		7.20 5.60	POETAZ DAFFODILS - DIVISION 8	
Dick Wellband, late		5.60	Charafulness late 700	
E. H. Wilson, mid-season		6.00	Cheerfulness, late 7.00 Geranium, late 8.00	5.60 6.40
Fortune, early		6.00	TT 111	6.00
Fortune's Bowl, early	12.00	9.60		5.60
Fortune's Crest, early	18.00	14.00		6.00
Francisca Drake, mid-season		5.60		
Gertie Millar, mid-season		7.20	POETICUS DAFFODILS - DIVISION 9	
John Evelyn, mid-season		9.60	A	
Nova Scotia, mid-season Red Bird, late		5.60 7.20	Actaea, early 7.00	5.60
Rustom Pasha, early		14.00	Recurvus, extra late	5.60
St. Egwin, late		7.20	MINIATURE DAFFODILS - DIVISION 10	
Scarlet Elegance, mid-season		7.20	WINIATORE DAFFODIES - DIVISION 10	
Scarlet Leader, late	15.00	12.00	N. bulbocodium conspicuus	
Silver Star, early		5.60	(yellow Hoop Petticoat) early \$6.00	
Tunis, early	7.00	5.60	N. canaliculatus (miniature Poetaz) late 5.00	
			N. Jonquilla simplex	
SMALL-CUPPED DAFFODILS - DIV	ISION 3		(French Jonquil) late	
Alcida, mid-season		5.60		
Diana Kasner, early		5.60	MIXTURES FOR NATURALIZING	
Garden Officer, late		12.00	0 111 2 51	00
Hades, mid-season		6.00	Seedling Mixture \$7.50 \$6.	
Lady Kesteven, late Magic Fire, late		12.00 6.40	Flower Border Mixture 6.00 4.	80
Nette O'Melveny, early	7.00	5.60	The seedling mixture is actually made up out of no	ew
Pomona, early		9.00	varieties and we recommend it strongly.	
		7.00		

THESE PRICES ARE WHOLESALE AND FOR THE TRADE ONLY.
PLEASE FILE THIS PRICE SHEET APART FROM THE CATALOG.

Special Daffodil Offers . Display Packed . 1957 Crop

	COLOR PICTURE SUPPLIED WITH EACH VARIETY	
	Buy your bulbs display-packed. Just raise the lid and your display is ready. Your customers see the	quality.
	All prices are f.o.b. our farms — subject to prior sale.	quarry.
Code	KING ALFRED DAFFODILS —from Blue-tag Certified Stocks—large banner supplied with each crate free of char	ge.
D 1	200 King Alfred Jumbo bulbs in our nice large tray crates	
D 2	250 King Alfred double-nosed #1 in our nice large tray crates	18.00
D 3 D 4	250 King Alfred double-nosed #2 in display crate	
<i>D</i> 4	GOLDEN TRUMPET COMBINATION	10.00
D 5	50 Aerolite, earlier than King Alfred, two-toned golden yellow Daffodil 50 Dawson City, beautifully formed, late golden yellow	
	50 Unsurpassable, much larger than King Alfred	
	150 large, double-nosed bulbs in display box with pictures	16.00
	WHITE TRUMPET COMBINATION	
D 6	50 Mrs. E. H. Krelage, pale ivory trumpet, white perianth	
	50 Mrs. R. O. Backhouse, salmon-pink trumpet, white perianth 50 Roxane, stately, well proportioned, large, ivory and white	
	150 large, double-nosed bulbs, in display box with pictures	16.00
	LARGE-CUP COMBINATIONS	
D7	50 Carlton, large, clear yellow cup, golden perianth	
	50 Fortune, very large, early, orange-red cup 50 Tunis, ivory cup, copper margin, white perianth	
	150 large, double-nosed bulbs, in display box with pictures	12.00
D 8	50 Carbineer, brilliant orange-red cup, golden-yellow perianth	
20	50 Damson, fuchsia-red cup, soft yellow perianth	
	50 Dick Wellband, flaming orange-red cup, white perianth 150 large, double-nosed bulbs, in display box with pictures	12.00
	SMALL-CUP COMBINATIONS	12.00
D.0	50 Alcida, yellow-rimmed cup, pure white perianth	
D 9	50 Magic Fire, red-rimmed, yellow cup, white perianth	
	50 Nette O'Melveny, small yellow cup, pure white perianth 150 large, double-nosed bulbs, in display box with pictures	11.00
		11.00
	50 Cheerfulness, double, cream and white flowers, most attractive	
D 10	50 Thalia, cluster-flowered, pure white	
	50 Trevithian, lemon-yellow throughout, many flowers per stem	
	150 large bulbs, in display box with pictures	11.00
	DOUBLE DAFFODILS	
D 11	150 Twink, double, golden-yellow and orange, packed in open mesh bags of 25 bulbs, in display box with large color picture.	
	150 large, double-nosed bulbs	. 11.25
	GARDEN OF HYBRID DAFFODILS	
D 12	500 Mixed Daffodils, all types and colors, large double-nosed bulbs, packed 25 to a mesh bag, with large picture	
D 12		\$30.00
	DAFFODILS IN POLYETHYLENE BAGS	
	D 13 12 bags of 3 Cheerfulness, double, bunch-flowered	3.00
	D 14 12 bags of 3 Francisca Drake, flame-red rimmed, gold cup, white perianth	
	D 15 12 bags of 3 Moonshine, orchid-flowered, ivory white	
	D 16 12 bags of 3 Poetaz Assorted, yellow and orange cups, white and yellow perianth, cluster-flowered	
41	D 17 12 bags of 3 Silver Star, ivory cup and pure white perianth	
	b 17 12 5.50 of 5 5.101	3.00

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Dealer's Prices · Lilies · 1957 Crop

ALL PRICES PER HUNDRED, F.O.B. OU	JR FAR	MS, SU	вјест	TO PR	IOR SA	LE	
	3-4"	4-5"	5-6"	6-7"	7-8"	8-9"	9-10"
Afterglow—new "Bellingham" clone			75.00				
amabile — true species		21.00	27.00				
amabile luteum — lemon-yellow sport of amabile		60.00	75.00	E00.00			
Apricot Queen — a fine Aurelian clone				500.00 42.00	50.00	65.00	75.00
auratum playtyphyllum — Gold Band Lily			200.00	42.00	30.00	05.00	75.00
var. tricolor — ivory white var. pictum — carmine red striped			400.00				
var. rubro-vittatum — broad red striped			400.00				
var. rubrum — almost all carmine red			400.00				
Aurelian Hybrids — mixed types and colors				45.00	60.00	75.00	
Bellingham Hybrids — new strain			24.00	20.00	32.00		
Croesus — a golden Mid-Century clone			24.00 45.00	30.00 60.00			
Destiny — cool lemon-yellow			60.00	75.00			
Enchantment — First Class Certificate		15.00	18.00	24.00			
Felicity — lemon-yellow Mid-Century			60.00	75.00			
Fiesta Hybrids — new, improved strain		18.00	24.00	30.00			
Firecrown — novelty, vivid red			60.00	75.00			
Fireflame — best red Mid-Century Hybrid			50.00	65.00			
formosanum pricei — early, small		36.00	45.00				
formosanum wilsoni — late, large		21.00 18.00	36.00 21.00	27.00			
Golden Chalice Hybrids — early, select strain		18.00	21.00	75.00	90.00	120.00	
Golden Clarion Strain — best Aurelian trumpet Lilies		24.00		75.00	70.00	120.00	
Green Dragon — finest trumpet Lily of all		24.00		400.00		500.00	
Green Mountain Hybrids — excellent strain				60.00	75.00	90.00	
hansoni — a species from Japan				45.00	60.00	75.00	
Harmony upright, good forcing Lliy		18.00	24.00	30.00			
Heart's Desire Strain — fine Aurelian hybrids				60.00	75.00	90.00	
henryi — a species from Japan				18.00	24.00	36.00	
henryi citrinum — a lemon-yellow sport		40.00	50.00	45.00	60.00	75.00	
japonicum platyfolium — best pink species Jillian Wallace — finest Australian hybrid		40.00	300.00		400.00		
Joan Evans — Mid-Century Hybrid, good forcer		18.00	24.00	30.00	400.00		
lankongense — grand new species							
longiflorum "Croft" — best forcing Lily				24.00	30.00	45.00	
Lucky Star — vivid red, tall and good			75.00	90.00			
Marlyn Ross — fine lemon-yellow		150.00					
martagon album — pure white, scarce		10.00	60.00	75.00			
Mid-Century Hybrids Mixed — fine, selected strain		18.00 150.00	24.00	30.00			
nepalense — a beautiful species from Nepal		130.00	18.00	21.00	24.00	30.00	36.00
Olympic Pink — "Pink Perfection" Strain				120.00	150.00	180.00	30.00
Olympic Select — field selections, 1957				75.00	90.00	120.00	
Palomino — grand novelty, unique color			150.00	180.00	240.00		
pardalinum giganteum (see Sunset)							
Prosperity — lemon-yellow Mid-Century Hybrid			48.00	60.00			
pumilum — a species, small and pretty		9.00	12.00	04.00			
Rainbow Hybrids — a good, early strainregale — well known species from China			21.00	24.00 12.00	15.00	10.00	
Royal Gold — golden yellow Regal Lily				120.00	15.00 160.00	18.00	
sargentiae hybrids — beautiful, late trumpets				120.00	150.00	180.00	
Shuksan — Dr. Griffiths' best Lily				30.00		36.00	
speciosum "Red Champion" Strain				21.00	30.00	45.00	
speciosum "White Champion" Strain				36.00	60.00	75.00	
Sunset (L. pardalinum giganteum)				21.00		30.00	
Sunburst Strain — Aurelian Hybrids				45.00	60.00	75.00	
Sunburst Yellow — specially selected lemon shades			210.00	90.00	120.00		
Sunstar — a new Mid-Century Hybrid			210.00	30.00			
Valencia — a good forcing Lily			24.00	30.00			
varieta a good totoling bir)			24.00	30.00		-	

Special Lily Offers . Display Packed . 1957 Crop

LILIES IN DISPLAY BOXES—A beautiful large color-printed banner will be mailed separately to each buyer.

For over-the-counter trade; for potting and for sale as they flower; for planting in your display garden—to sell from as they bloom, we offer our Lilies, packed in polyethylene bags, 25 bulbs per bag, with attractive color banner and showing individual pictures, in our well-known fibre-board carton, printed with our signature. Cultural directions supplied with each order. Open the box, display the banner and you are ready for business.

Code L 1

Our 1957 display pack consists of six selected varieties:

		DILLE
25	Enchantment	5/6"
25	Fiesta	5/6"
25	Golden Chalice Hybrids	5/6"
	Mid-Century Hybrids	
25	Olympic Hybrids	6/7"
-		

150 Lilies, 25 bulbs of each variety, offered at \$30.00

Each lot packed with a liberal supply of peatmoss in attractive, transparent, individually labeled polyethylene bags.

25 Valencia

LILIES IN SMALL BAGS

			Dealer's		
			Cost	Suggested	Price
Code		Size	Each	Retail	per 12
L 2	12 Bags of Aurelian Sunburst, one bulb per bag	6/7"	50 cents	\$1.25	\$6.00
L 3	12 Bags of Bellingham Hybrids, three bulbs per bag	5/7"	75 cents	2.00	9.00
L 4	12 Bags of Enchantment, three bulbs per bag	5/6"	60 cents	1.50	7.20
L 5	12 Bags of Fiesta Hybrids, three bulbs per bag	5/6"	75 cents	2.00	9.00
L 6	12 Bags of Gold Band Lily, one bulb per bag	7/8"	40 cents	1.25	4.80
L 7	12 Bags of Golden Chalice, three bulbs per bag	5/6"	60 cents	1.50	7.20
L 8	12 Bags of Golden Clarion Strain, one bulb per bag	6/7"	75 cents	2.00	9.00
L 9	12 Bags of Mid-Century Hybrids, three bulbs per bag	5/6"	60 cents	1.50	7.20
L 10	12 Bags of Olympic Hybrids, three bulbs per bag	6/7"	60 cents	1.50	7.20
L 11	12 Bags of Pink Perfection, one bulb per bag	6/7"	125 cents	2.50	15.00
L 12	12 Bags of Red Champion Strain, one bulb per bag	7/8"	30 cents	1.00	3.60
L 13	12 Bags of Valencia, three bulbs per bag	5/6"	60 cents	1.50	7.20

The labels show a large-size, four-color picture and carry cultural directions as well as the Oregon State Horticultural Inspection Certificate.

Sold in units totaling 24 bags only.

Please order a minimum of twelve of a kind.

LILIES IN COLOR-PRINTED CARTONS

Code L 14 L 15

		Suggested Retail	
36 Bellingham Hybrid Cartons, three 5/7" bulbs per carton	75 cents	\$2.00	\$27.00
36 Olympic Hybrid Cartons, three 6/7" bulbs per carton	60 cents	1.75	21.60

Three bulbs are packed with a liberal supply of peatmoss in a polyethylene bag and the bag then fits in the color-printed carton. A most attractive pack for store trade and one that preserves the bulbs in perfect condition. Please order in units totaling 36 cartons.

Dealer's Prices . Daffodil Novelties . 1957 Crop

	Each		Each		Each
Alamein	\$1.00	Cover Girl	\$2.00	Peer Gynt	\$2.00
April Showers	0.24	Daring	0.60	Pink Cloud	
Azalea	1.00	Duke of Windsor	0.45	Pink Diamond	
Benghazi	2.00	Dunkeld	1.00		
Binkie	1.00	Forty-Niner	3.00	Polar Star	
Bonington	2.00	Galway	2.00	Promisso	
Bounty	3.00	Grapefruit	1.60	Riotous	
Bridegroom	0.50	Green Island		Roman Candle	2.40
Brightwork	1.00	Gremlin	1.20	Rossmore	1.20
Broughshane		Halloween	3.00	Rouge	0.40
Brunswick		High Sierra	1.20	South Pacific	1.00
California Gold		Hunter's Moon		Sunburst	4.50
Cathedral	4.00	Indiscreet		Swansdown	2.40
C. E. Bailey	1.50	Kandahar	0.60	Sweet Talk	3.00
Charmant	0.60	Krakatoa	1.50	Tonto	2.40
Cheerio	0.50	Limerick	1.20	Trousseau	1.50
Chinese White		Mabel Taylor	1.60	Western Star	2.40
Chula		Magic Pink	3.00	Wild Rose	0.90
Circus Clown	1.00	Matapan		Windblown	3.00
Concerto		Moonglow		Windswept	1.20
Coralie	2.00	Moray		Winkie	2.00
Corinth		Mount Whitney		Zero	4.50
Coverack Perfection	0.50	Peaches & Cream		Zircon	2.40

Daffodil Collections for 1957 Offers

Obviously, it is much cheaper and more efficient for us to pack a number of identical collections at one time. Because of this and because we are anxious to have the American gardeners test some of our Oregon-grown, acclimated novelties, we suggest that you list these special collections of Daffodils, carefully selected during the 1956 flowering season. The bulbs will be of the best double-nose grade, each one carefully packed and labeled and again each collection plainly marked. These 1957 collections of ours are ideal for a special promotion.

Collection A		Collection B	Collection C
3 Azalea	each \$ 1.00	3 California Gold each \$ 1.00	1 Rougeeach \$0.40
3 Binkie	each 1.00	3 Chula each 1.60	1 Mabel Tayloreach 1.60
3 Daring	each 0.60	3 Polar Star each 0.90	1 Roman Canlde each 2.40
3 Riotous	each 1.00	3 South Pacific each 1.00	1 Cover Girl each 2.00
12 bulbs at list price	\$10.80	12 bulbs at list price \$13.50	1 Grapefruiteach 1.60 1 Concertoeach 1.20
Special Price per Coll	ection \$ 9.00	Special Price per Collection\$12.00	Special Price per Collection\$7.50

American Daffodil Society — We urge you to join this young and active Society. Send three dollars for membership to

MRS. W. A. BRIDGES, 10 Othoridge Road, Towson 4, Maryland

North American Lily Society—Now in its tenth year of growth, this Society needs no special introduc-

Now in its tenth year of growth, this Society needs no special introduction. Every dealer should join, if only to receive the fine Yearbooks edited by Professor George Slate and the excellent bulletins. Membership is three dollars per year and cheques should be sent to

MRS. MARIE ROWELL, 5537 15th Ave. S., Minneapolis 17, Minn.

YOUR INVITATION TO VISIT US:

The horticultural trade and amateur growers are cordially invited to inspect our stocks. Driving from Portland, either cross the Ross Island bridge, then drive East through Gresham and follow the signs to Dodge Park, where our office and greenhouses are located. Or follow East Burnside Street, by-passing Gresham, to Dodge Park. Office closed on Saturdays and Sundays. Phone us at MOhawk 5-4498 for special appointments. Our production fields are near Canby, Oregon.